



Post Graduate Certification Program in

Banking, Financial Services & Insurance (BFSI).

100% Placement Assurance



About Teachnook

Teachnook Post Graduate Certification Program in BFSI is a Training & Placement Program. In this, you get a Training of 6 months, which is powered by India's Leading Financial Companies like Kotak Mahindra Bank, Union AMC, etc.

Post the training, aspirants get a 100% Placement Assurance with an avg. CTC of 3 LPA.

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- **Take the Assessment Test**
- **Complete your enrollment**
- **Give the Screening Interview**
- **Begin your Training**
- **Module 1: Overview of BFSI Industry**
 - Overview of Banking Industry
 - Overview of Finance Industry
 - BFSI Terminologies
- **Module 2: BFSI Industry Products**
 - Banking Products
 - Financial services product
 - Insurance products
- **Module 3: BFSI role ready modules**
 - CRM
 - Selling skills in BFSI
 - Excel tools in BFSI
- **Get Soft Skills & Resume Building Training**
- **Earn a PG Certification from Teachnook & India's Leading Financial Companies + 100% Placement Assurance**

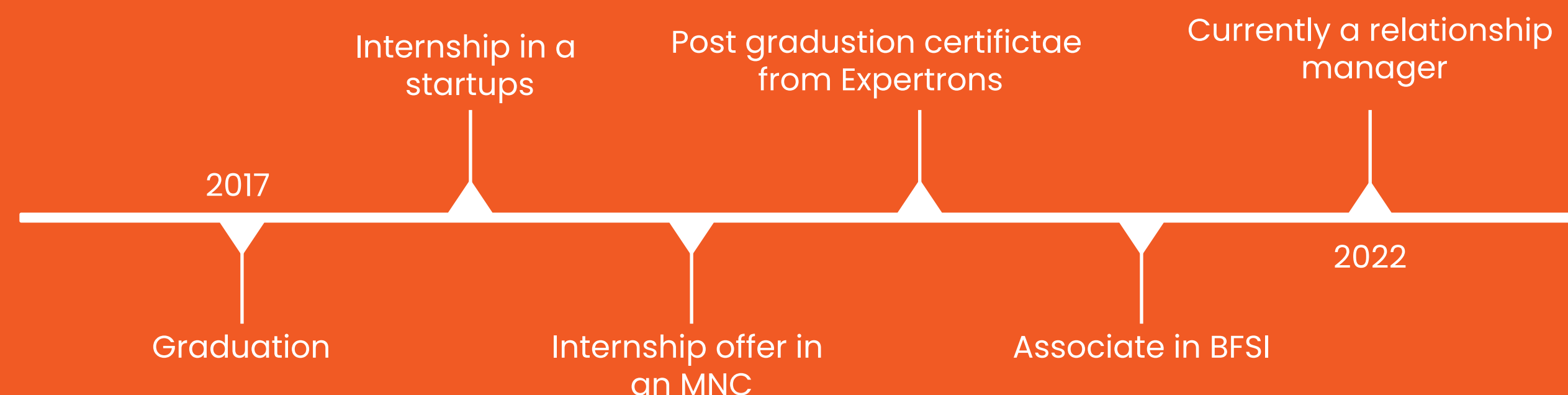
Why choose the Teachnook Post Graduate Certification Program in Banking, Financial Services & Insurance (BFSI)?

Job-seekers today feel the need for a program that can not only upskill them, but also give them a Placement Assurance.



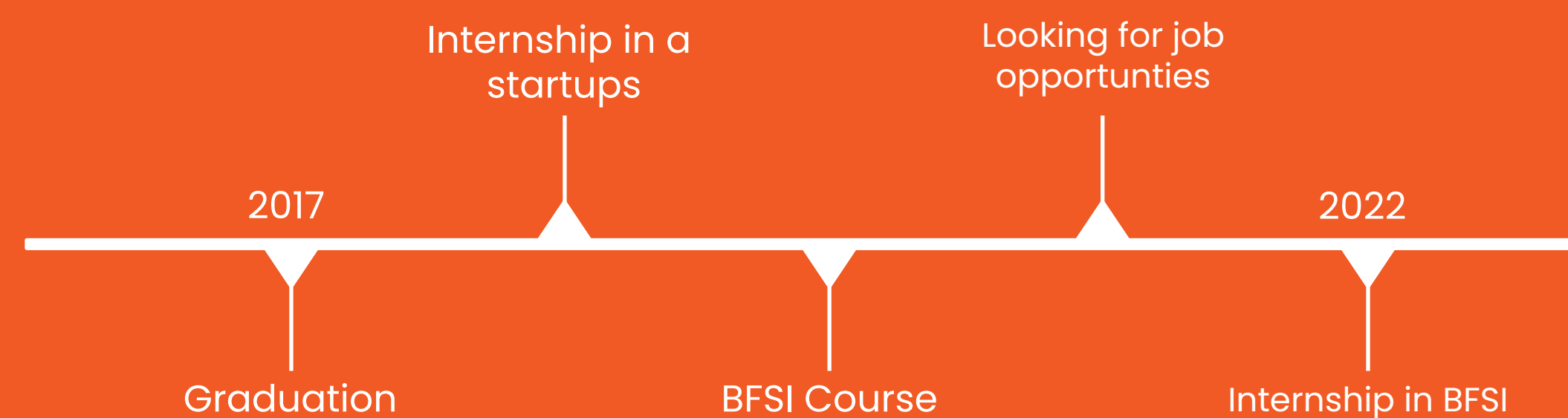
Garima

Currently (2022) Relationship Manger in top Finacial compay



Vendansh

Currently (2022) Relationship Manger in top Finacial compay



Program Overview

Duration : 3-6 Months

Module 1:	Topic	Sub-Topic
Overview of Financial Services & Insurance Industry	Overview of Banking Industry	Regulatory Bodies (RBI), Types of Institutions like Retail Banking, Corporate Banking, Scheduled Banks, Commercial, Cooperative, Payment Banks, Small Finance Banks, Online and neobanks, NBFCs, FPIs, etc
	Overview of Financial Services & Insurance Industry	Regulatory Bodies (SEBI, IRDA), Institutions like NSE, BSE, Equity & Debt Market, MFs, Insurance Agents, Brokers, Third-party Aggregators
	BFSI Terminologies	Overview and meaning of common terminologies in BFSI - CASA, MFs, DEMAT, Bancassurance, UPI, NEFT, Inflation, NPA, Bitcoin, Blockchain, etc

Module 2:	Topic	Sub-Topic
BFSI Industry Products	Banking Products	CASA, Home Loans, Personal Loans & Consumer Loans, Credit Cards, Online and Mobile Banking, Operational Aspects
	Financial Services & Products	Equity and Debt securities, Stocks, Bonds, Forex, Pension Fund products (EPF, PPF). Introduction to latest investment opps - Zerodha Kite, Coin, Smallcase, etc.
	Insurance Product	Types, Life & General Insurance (Motor, Health, Mediclaim, Travel) Products, Policy Aggregators. Introduction to latest insurance portals like Policybazaar, Coverfox.

Module 3:	Topic	Sub-Topic
BFSI Role ready Modules	Customer Relationship Management	RBI-Approved Best Practices in Customer Service. Common complaints and how to address them. Call and Email Etiquette - Positive Phrases and Words to win Customers in the BFSI.
	Selling Skill in BFSI	Enhancing your professional image. Banking Sales techniques - Virtua and In person selling skills. Sales Role Plays.
	Excel Tools in BFSI	Basic Excel functionalities - Sum, Divide, Countif, sumif, Average, sort & Filter. Advance Excel - Vlookup, Pivot, Data Validation

Build your core skills & become job-ready

Soft Skills Training	Topic	Sub-Topic
Soft Skills Training	Resume Building	<ul style="list-style-type: none"> Exploring Resume Formats Matching personal info with job requirements. Including industry-specific information.
	LinkedIn Boost	<ul style="list-style-type: none"> Professional LinkedIn Profile LinkedIn format such as Profile & Cover Photo, Headlines, Profile Summary, etc.
	Interview prep + Interview Prep Review	<ul style="list-style-type: none"> Building Self introduction Mapping skills to the prospective job profile Tips and Techniques of cracking an Interview HR Based Interview FQuestions
	Resume Review	<ul style="list-style-type: none"> Review on Resume with feedbacks wherever required.
	Job Application	<ul style="list-style-type: none"> Dos and Dont's of Email Writing Applying through LinkedIn and Naukri Connecting with HR through LinkedIn
	Google Workspace	<ul style="list-style-type: none"> Exploring Basic & Advance features of Gmail

Earn an Industry-recognized

PG-Certificate by Teachnook & India's Leading Financial Companies



NiSM NATIONAL INSTITUTE OF
SECURITIES MARKETS
An Educational Initiative of SEBI

We help you in enhancing the quality of sales, distribution, and related support services in the **Mutual Fund industry**. Become equipped with the ins and outs of Mutual Funds to help you crack the **NISM-Series-V-A Mutual Fund Distributors Certification Examination**.

What can I become?



Assistant Manager



Video Banking Service Manager



Relationship Manager



Bank Officer



RL Operations



Relationship Officer



Relationship Executive

Our Hiring Partner Companies



& Much More

Meet Your Trainer



Mrs. Ruhi Mahajan

Ruhi has 18+ years of experience in the Banking and Financial Services Domain. She has a Dual MBA specialization in HR & Marketing. She has acquired various certifications such as JAIIB (securing PAN India 2nd Rank), CAIIB, and Certified Bank Trainer - a certificate in commercial credit (By Moody's), NISM-Series-X-A: Investment Adviser (Level 1) & NISM Series-X-B: Investment Adviser (Level 2), besides many other certifications.

She, among other trainers, will help you acquire the right skills to master the Banking & Financial Services Domain.

Companies Ruhi has worked in



Here's What our Aspirants have to say about this program



Sumont Gowdo

Assistant Manager: Gold Loan Officer
At Kotak Mahindra Bank

"I'm glad I enrolled in this program. I finally got placed at Kotak Mahindra Bank."



Bhogyoshree Powor

Assistant Manager: Gold Loan Officer
At Kotak Mahindra Bank

"All the sessions were super helpful. The trainer taught us using real-life experiences."



Proteeksho Malli

Digital Relationship Manager
At HDFC Bank

"Teachnook was amazing, the trainers transformed my life."



Ajoy Naik

Relationship Manager At
Motilal Oswal

"Some really great trainers with vast experience in the BFSI field!"

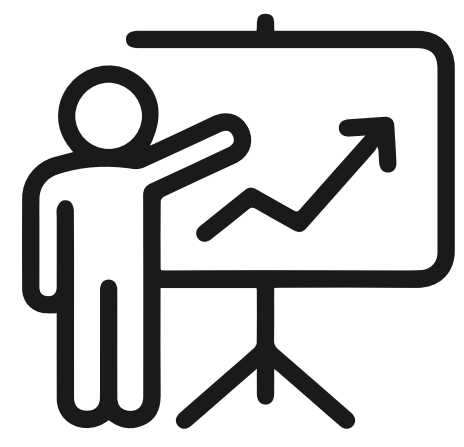
Program

Highlights



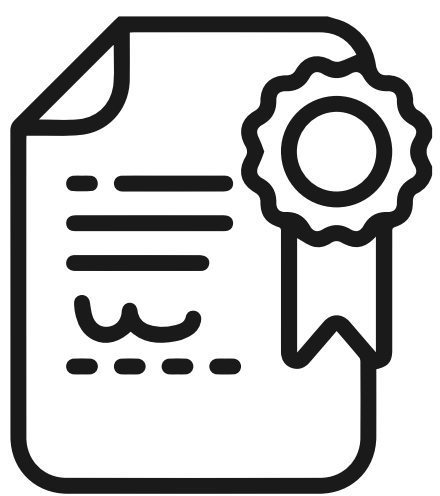
Curriculum backed by India's Leading Companies

The curriculum of this program is developed by India's Leading Companies & Expertrons for you to make an ideal entry in the BFSI field.



Best-in-Class Training

The trainers of this program have an experience of 10+ years in the Banking & Financial Services field to make you Industry-Ready



Renowned & Widely-Accepted Certification

Learn from Top Trainers & get an Industry Recognised Certification



100% Placement Assurance

The best part about the program is that you not only get the Best-in-Class Training, but you also get 100% Placement Assurance at India's Leading Companies like Kotak Mahindra Bank, Union AMC, etc.

According to ET Times,

Freshers saw the 3rd highest growth in the BFSI domain.

Program Eligibility



Graduates & Final Year
Pursuing Candidates



Candidates with
upto 30 yrs age



0-3 yrs work
experience

BANKING

#LearningWithTeachnook

[Know More](#)

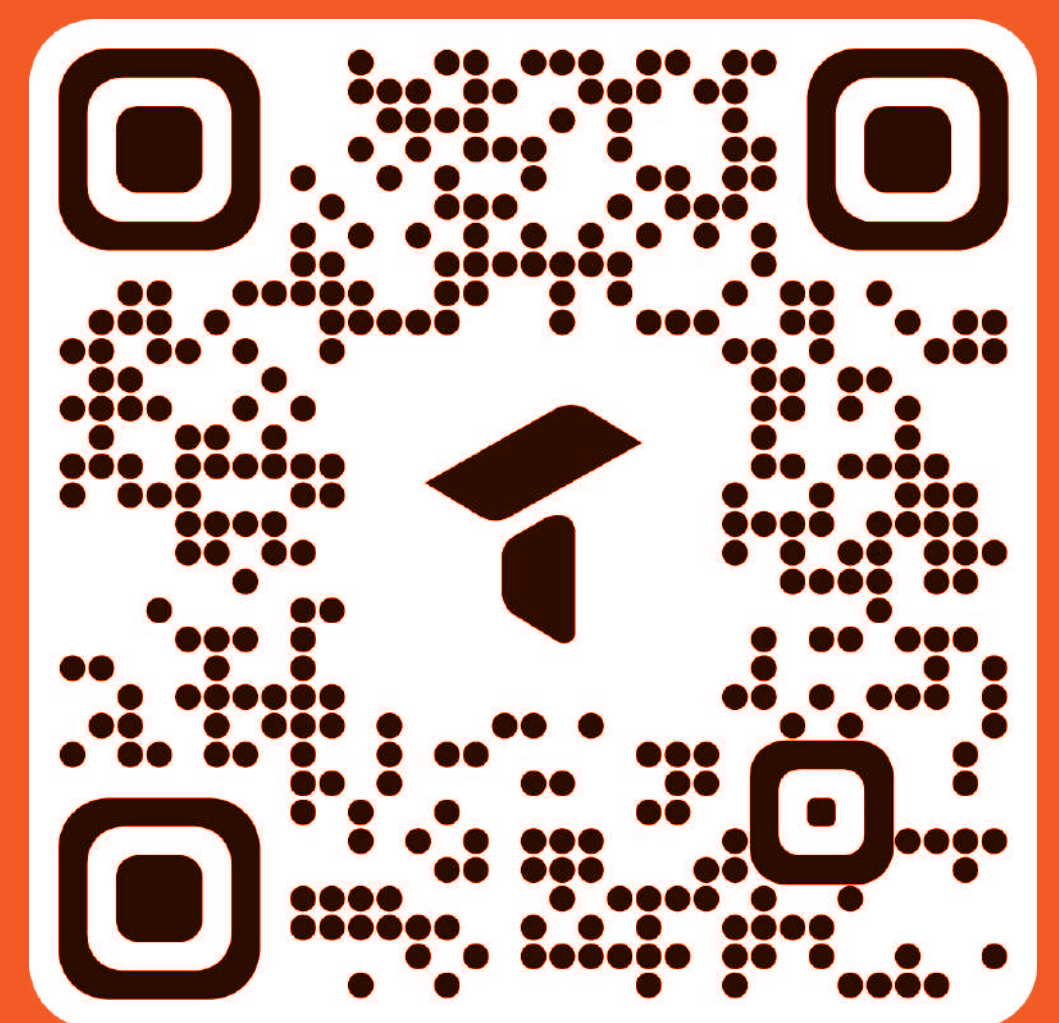
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A Platform For Practical & Outcome Based Learning